

Builder's FAST TRACK 2008

General Information (please print clearly)

1. Full company name _____
 Address _____
 City _____ State _____ Zip _____
 Telephone _____ Fax _____
 Web Site _____

2. Year company formed _____ **3.** Number of employees _____

4. Who should we contact regarding this form?
 Name _____ Title _____
 Phone _____ E-mail _____

Three-Year Performance

	2005	2006	2007
5. Number of closed units:			
6. Your company's gross revenues:			

(If some revenues derive from non-home building activities, note those activities below.)

7. Types of homes you build (check all that apply):

Entry-level Move-up Luxury Active adult Second home

8. Select the range of your company's pre-tax net margin of each year below:

(Your pre-tax net margin will not be printed without your express permission.)

2005	<input type="radio"/> More than 10%	<input type="radio"/> 8-9%	<input type="radio"/> 6-7%	<input type="radio"/> 4-5%	<input type="radio"/> 0-3%	<input type="radio"/> Loss
2006	<input type="radio"/> More than 10%	<input type="radio"/> 8-9%	<input type="radio"/> 6-7%	<input type="radio"/> 4-5%	<input type="radio"/> 0-3%	<input type="radio"/> Loss
2007	<input type="radio"/> More than 10%	<input type="radio"/> 8-9%	<input type="radio"/> 6-7%	<input type="radio"/> 4-5%	<input type="radio"/> 0-3%	<input type="radio"/> Loss

9. Tell us how you achieved this growth (add any attachment on company letterhead).

10. What is the greatest management challenge for you as a growing builder?

STATEMENT OF ACCURACY MUST BE SIGNED BELOW BY CEO, PRESIDENT, OR CFO

I hereby certify the information provided on this survey is true and accurate.

Signature _____ Date _____

Print name and title of party signing above _____